

## **FINANCIAL ANALYSIS WORKSHEET**

| BID INFORMATION                 |               |                           |                           |  |  |  |  |
|---------------------------------|---------------|---------------------------|---------------------------|--|--|--|--|
| New Bid # (Ex: 10-004R):        | 17-005V       | Preparation Date:         | May 25, 2016              |  |  |  |  |
| Previous Bid # (Ex: 10-004R):   | 14-001V       | Buyer/PA:                 | CHUCK HIGH                |  |  |  |  |
| New Bid Award Total:            | \$13,000,000  |                           | Occupational and Physical |  |  |  |  |
| Previous Award Total:           | \$14,000,000  | Bid Title:                | Therapy Services          |  |  |  |  |
| Bid Type:                       | NEW BID       |                           |                           |  |  |  |  |
| Previous Bid Term (Start Date): | July 1, 2013  | New Bid Term (In Months): | 36                        |  |  |  |  |
| Previous Bid Term (End Date):   | June 30, 2016 | # of Months Into Bid:     | 35                        |  |  |  |  |
|                                 |               |                           |                           |  |  |  |  |

| SPEND REPORTING                                       |              |  |  |  |
|---|--------------|--|--|--|
| Purchase Order(s) Spend:                              | \$12,376,549 |  |  |  |
| P Card Purchases:                                     | \$0          |  |  |  |
| Total Invoiced-to-Date Amount (PO + Pcard Purchases): | \$12,376,549 |  |  |  |
| Average Monthly Expenditure:                          | \$353,616    |  |  |  |
| Unused Authorized Spending:                           | \$1,623,451  |  |  |  |
| Est. Forecasted Spend (For Entire Bid Term):          | \$12,730,165 |  |  |  |

| VENDOR INFORMATION                  |                               |    |           |  |  |  |
|-------------------------------------|-------------------------------|----|-----------|--|--|--|
| Awarded Vendors:                    | M/WBE Status (If applicable): |    | Spend:    |  |  |  |
| KLASS, MARYSE                       | M/WBE                         | \$ | 168,505   |  |  |  |
| SNN THERAPY PROVIDERS INC           | M/WBE                         | \$ | 373,330   |  |  |  |
| PICONE, JOAN                        | M/WBE                         | \$ | 19,000    |  |  |  |
| EDUCATIONAL THERAPY ASSOCIATES      | M/WBE                         | \$ | 1,286,165 |  |  |  |
| WEBERMAN, BONNIE                    | M/WBE                         | \$ | 191,312   |  |  |  |
| GOGAN, ANN                          | M/WBE                         | \$ | 195,740   |  |  |  |
| SALPETER, MICHAEL                   | N/A                           | \$ | 284,945   |  |  |  |
| DEBRA KIRBY INC                     | M/WBE                         | \$ | 629,783   |  |  |  |
| FORTUNE, KAREN KOHLER               | M/WBE                         | \$ | 215,566   |  |  |  |
| DENISE GOLDSTEIN PTA INC            | M/WBE                         | \$ | 179,089   |  |  |  |
| PHYSICAL THERAPY FOR KIDS WITH      | M/WBE                         | \$ | 308,440   |  |  |  |
| SOLUTIONS FOR THERAPISTS            | M/WBE                         | \$ | 338,865   |  |  |  |
| CLK THERAPY INC                     | M/WBE                         | \$ | 138,547   |  |  |  |
| KIDS FIRST OCCUPATIONAL THERAPY LLC | M/WBE                         | \$ | 405,491   |  |  |  |
| PRO-TECH SEARCH INC                 | N/A                           | \$ | 192,650   |  |  |  |
| KIDABILITIES LLC                    | M/WBE                         | \$ | 399,640   |  |  |  |
| PED & GERI REHAB INC                | M/WBE                         | \$ | 148,612   |  |  |  |
| EDUCATIONAL BASED SERVICES          | N/A                           | \$ | 29,548    |  |  |  |
| TM THERAPY INC                      | M/WBE                         | \$ | 221,244   |  |  |  |
| GONZALEZ, DIANA                     | M/WBE                         | \$ | 204,794   |  |  |  |
| THERA-PEDS INC                      | M/WBE                         | \$ | 474,092   |  |  |  |
| SHC SERVICES INC                    | N/A                           | \$ | 1,780     |  |  |  |
| AW THERAPY SERVICES INC             | M/WBE                         | \$ | 263,225   |  |  |  |
| KIDS EDUCATIONAL THERAPY SVCS INC   | M/WBE                         | \$ | 467,391   |  |  |  |
| SMILE OCCUPATIONAL THERAPY INC      | M/WBE                         | \$ | 186,385   |  |  |  |
| PLAY-N-PROGRESS                     | M/WBE                         | \$ | 197,348   |  |  |  |
| POLUNSKY, ALISON RACHEL             | M/WBE                         | \$ | 216,600   |  |  |  |
| PROGRESSUS THERAPY LLC              | N/A                           | \$ | 582,510   |  |  |  |
| SOLIANT HEALTH INC                  | N/A                           | \$ | 147,985   |  |  |  |
| JASPERSE, JEAN MARIE                | M/WBE                         | \$ | 202,323   |  |  |  |
| ENLOW, MARIA J                      | M/WBE                         | \$ | 289,771   |  |  |  |
| INVO HEALTHCARE ASSOCIATES LLC      | N/A                           | \$ | 492,833   |  |  |  |

| SIMPSON GROUP ENTERPRISE INC        | N/A              | \$<br>184,628    |
|-------------------------------------|------------------|------------------|
| CES THERAPY LLC                     | M/WBE            | \$<br>202,825    |
| BEST ONSITE THERAPY SERVICES INC    | M/WBE            | \$<br>399,703    |
| FUN THERAPY SERVICES INC.           | M/WBE            | \$<br>229,275    |
| SCHOOL DAYS THERAPY SERVICES LLC    | M/WBE            | \$<br>237,199    |
| ADVANCED MEDICAL PERSONNEL SERVICES | N/A              | \$<br>276,292    |
| ALL SOURCE RECRUITING GROUP         | N/A              | \$<br>21,296     |
| REHABCARE GROUP EAST INC            | N/A              | \$<br>420,750    |
| OT TIME, LLC                        | M/WBE            | \$<br>180,210    |
| LJAFFE PLLC                         | M/WBE            | \$<br>245,810    |
| ASMA PROFESSIONAL SERVICES INC      | M/WBE            | \$<br>220,731    |
| PRIME HEALTHCARE STAFFING INC       | N/A              | \$<br>58,638     |
| ARTI DUSARA                         | M/WBE            | \$<br>1,701      |
| AUM ARTI PEDIATRIC THERAPY          | M/WBE            | \$<br>243,984    |
|                                     |                  |                  |
|                                     | PO VENDOR SPEND: | \$<br>12,376,549 |
|                                     | P-CARD SPEND:    | \$<br>-          |
|                                     | TOTAL SPEND:     | \$<br>12,376,549 |

## NOTES (Type Below):

Minority/Women Business Enterprise Spending: \$9,657,608.52
Non-Minority/Women Business Enterprise Spending: \$2,718,940.48